



Target2023

NEW HIGH SPEED TRAIN STATION IN ANKARA TENDERED WITH PPP

17-18 October 2013

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Content

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- □ HSL Projects in Turkey
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A Brief Info About TCDD

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- □ A state-owned enterprise
- Produces monopoly products, and services;
 - New conventional, fast and high speed railway lines, wharfs, docks and ports; and their maintenance
- □ *Keeps existing networks and vehicles ready for service,*
- Builds new lines and connection lines where necessary and feeds these lines into other transportation systems,
- provide an economical, safe, comfortable and environmentally sensitive transportation service.



HSL Projects in Turkey

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- □ The year of 2003 became a milestone for our railways thanks to the political and financial support of government.
- □ 80 projects were produced in 8 years;
 - HSL projects, new conventional lines, modernization of existing lines and development of advanced railway industry, etc.
- It was targeted to construct 10,000 km of new HSL and 4,000 km of new conventional lines till 2023
- Total length of completed HSL is 888 km (Triangle of Ankara-Eskisehir-Konya)
- The construction of Ankara-Istanbul, Ankara-Izmir, Ankara-Sivas and Bursa-Bilecik HSL are going on.

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HSL Projects in Turkey



HIZLI TREN BİNASI

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Financing of Construction & Operation

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<u>The Project Finance:</u>

- The tender should maintain fund for the project.
- Equity Capital of the Joint Venture Group (JVG) should be at least 20 % of project finance.
- The JVG may maintain remain fund by Bank Credit. The tender should pay back capital money, interest and all finance outgoings of Bank loans.
- In the case of an increase on amount of total investment for any reason, the equity capital should increase at least at the same rate.
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MOSCOW 2013

Financing of Construction & Operation

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□ The Revenues to Be Allocated to The Project:

 \$1.5 +VAT paid to the JVG for per guarranteed passenger using HST with departure from Ankara HST Station.

Investment	OPERATION													
	Guaranteed Number of Passengers (Million)													
2 Years	1.	2.	3.	4.	5.	6.	7.	8.	9.	10.	11.	12.	13.	14.
	2	2	5	5	8	8	8	8	10	10	10	10	10	10

In the case that number of passenger exceeds the guaranteed number shown in the table above, 1/3 of Mr. Ercan KORKMAZER be paid to the JVG for the exceeding amount of passenger.

Financing of Construction & Operation

Incomes from;

- Rents of all kinds of commercial areas, parking lots and advertisement.
- CIP and Baggage room
- Accrued expense of heating, ventilation, electricity and water.



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Conclusion

- When completed, the station will serve to
 20,000 passengers per day for short term,
 - 50,000 passengers per day for long term.
- The station terminal will be attractive centre and increase business around it.
- PPP helps government to put into practice their projects without budget allocation.
- Providing quality, effective, fast, permanent and environmentally friendly service.









FOR YOUR KIND ATTENTION

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