

## Stations serve more than trains

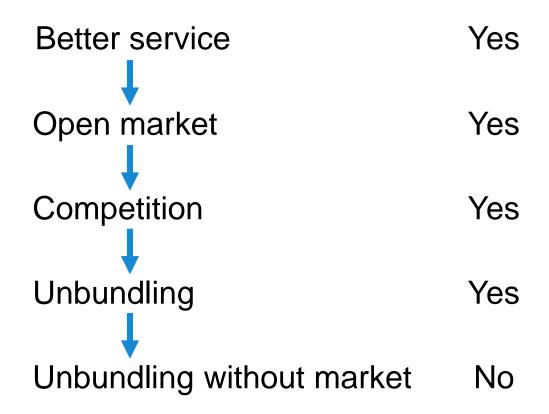
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## **Railway environment**







#### Station management environment

- Is an economic consumer driven market
- Is more than just a railway environment
- Theoretical "ideal" rail model in any case not applicable
- Stations have a broad "mixture" of customers for:
  - → rail services: information, distribution, signaletics ...
  - → "last mile" services: car-parking, cycle-parking, car-sharing, public urban transport ...
  - → stores, service points, offices ...





### **Economic reality and the real challenges**

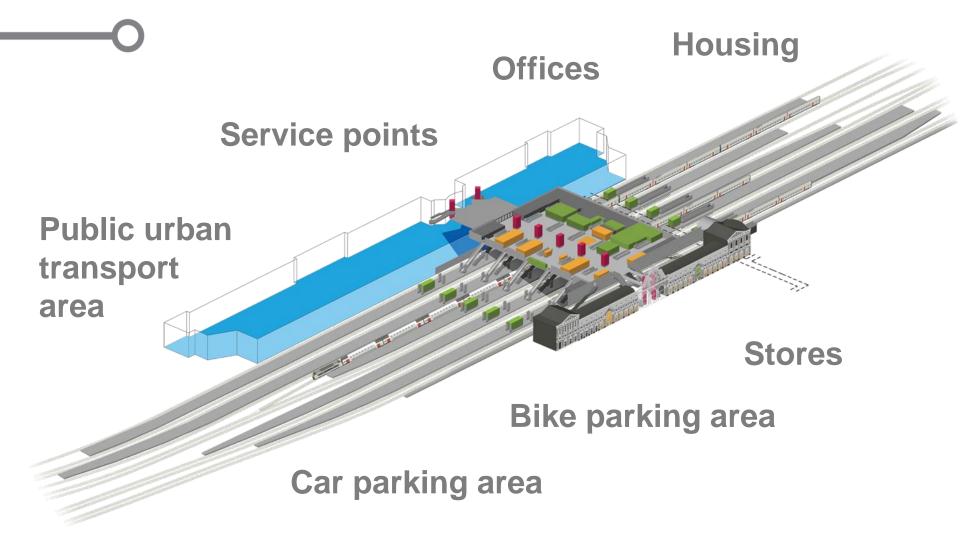
Let's put the objectives first:

- Whatever the structure within which stations evolve, stations managers guarantee access and services to:
  - → train operators
  - → all other actors in the context of a "networked mobility", in the broader context of urban development
- Concept: station as a multimodal and multifunctional "port", operating as a profit-center





#### Stations are multimodal and multifunctional







# nextstation

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